

Swarali K Waghmare

Email: swaralikuchekar10@gmail.com
Bank, PCMT Chowk, Bhosari, Pune 39

Phone: +91-8530184694 Address: B-14, Mahalaxmi Heights, near PDC

Profile Summary

Dedicated and bilingual Relationship Manager with proven expertise in customer relationship management, sales strategies, and business growth. Proficient in maximizing revenue through negotiations, loyalty programs, and building strong client relationships. Highly organized and self-motivated professional skilled in team leadership, process optimization, and delivering exceptional customer service. Adept at working in fast-paced, deadline-driven environments while driving results.

Education

- **MIT ACSC College – 2022**
Bachelor of Science (B.Sc.) in Computer Science
- **K.J. Gupta Jr. College – 2013**
Higher Secondary School Certificate (HSC)
- **Jijamata Primary School – 2011**
Secondary School Certificate (SSC)

Technical Skills

- Client Relationship Management
- Sales Promotion & Business Development
- Data Analysis & Report Preparation
- Proficient in C, C++, and System Software
- Expertise in MS Office Tools
- Process Optimization & Cross-functional Collaboration
- Training & Team Management

Work Experience

- **Ideal Insurance Brokers – Dec 2024 to Nov 2025**
Backend
- **Cyberking Capitals – Sep 2021 to Jul 2022**
Relationship Manager
- **Conneqt Business Solutions Limited (TBSS) – Oct 2018 to May 2019**
Backend
- **Aryan Imagine – Jan 2017 to Jan 2018**
Customer Support

Languages

- English
- Marathi
- Hindi

Certifications

- MS-CIT
- C & C++

Personal Details

- **Father's Name:** Kaluram Waghmare
- **Date of Birth:** 10/02/1996
- **Marital Status:** Married
- **Nationality:** Indian
- **Hobbies & Interests:** Learning new things, traveling, exploring new places, and listening to music